

## Reverse Buyer Seller Meet (RBSM) from 27th-28th September 2019 at Kolkata, India.

We are pleased to inform you that the **Council for Leather Exports (CLE)**, India is organizing a Reverse Buyer Seller Meet (RBSM) in Kolkata on 27<sup>th</sup> & 28<sup>th</sup> September 2019 inviting buyers of Leather Goods/Accessories, Industrial Gloves/Fashion Gloves, small leather goods etc.

Council for Leather Exports (CLE) with its membership strength of over 3500 companies, is the apex organization under the aegis of Ministry of Commerce & Industry, Govt. of India, to promote the export of leather and leather products and footwear from India. CLE regularly participates in international trade fairs and organizes Buyer Seller Meets abroad towards facilitating B2B meetings between the Indian exporters and overseas importers and thereby enhancing India's export share in the global market.

The basic objective for organizing the RBSM is to invite potential overseas buyers to India in order to witness the capabilities & developments of Indian Leather & Leather Products Industry as a major sourcing destination and facilitate B2B meetings with Indian Exporters for sourcing leather products from India, establishing marketing tie-ups and exploring business collaborations.

The Highlights of the RBSM in Kolkata are given below:

- 1. The RBSM, Kolkata will be held for 02 days (Sept 27-28, 2019) at Hotel ITC Sonar, Kolkata.*
- 2. CLE will offer complimentary economy return airfare subject to ceiling and providing 03 nights stay in a 5 Star Hotel in Kolkata (bed & breakfast only) to the visiting Buyers.*
- 3. Indian Manufacturers & Exporters will be exhibiting Leather Goods – Bags, Wallets, Belts, Industrial Gloves, Fashion Gloves, small accessories etc at the Show for B2B meeting with the visiting buyers.*

The Buyer Profile format is enclosed herewith. The interested buyers may please be advised to fill up the form and send back to CLE at [vijay@cleindia.com](mailto:vijay@cleindia.com) for review and extending formal invitation.

# Council for Leather Exports, India

Two-Day Reverse Buyer-Seller Meet in Kolkata, India, September 27-28, 2019

Company Profile of the Buyer

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**1. Company Name: & Year of Incorporation**

**Address:**

**Tel:**

**Mobile:**

**Fax:**

**E-mail:**

**Website:**

**2. Name & Designation of the Buyer visiting :**

**3. Passport Particulars of the Buyer visiting:**

<b>Name as in Passport:</b>	
<b>Passport Number</b>	
<b>Date of Issue:</b>	

<b>Place of Issue:</b>	
<b>Date of Expiry:</b>	
<b>Place / Country of issue of Passport</b>	

4. Business turnover during      2018      2017      2016      (in US \$ Million)

5. **Type of Business** ☐ Wholesalers/Distributors ☐ Chain Stores ☐ Dept Stores  
☐ Retailers

☐ Others (please specify) Manufacturer of leather accessories and belts

6. **Type of product interested in**

**Leather Goods / Accessories / Gloves / Any other products**

Wallets / ladies handbags / bags /pouch / travel-ware / belts / portfolio / purse

Briefcase / small leather goods /others (Please specify)

f. Leather Gloves ☐ Fashion/fancy ☐ Industrial ☐ Sports

7. Your present countries of Import and Products of Import:
8. Are you importing from India?
9. Whether having your own Brand ? If so, provide the name of the Brand ?
10. Do you have references of Indian companies presently dealing with you ?
11. What leather products would you like to import from India ?
12. Any Other Specific Interest/Requirement:

**Signature :**