**High Commission of India** 

# Ottawa

#### \* \* \*

## **Compilation of Written Queries received from Bidding Companies**

| SI. No. | Reference RFP  | Query/Clarification Sought  | Reply of the Mission   |
|---------|--|---|--|
| 1       | CHAPTER I:<br>REQUEST FOR<br>PROPOSAL<br>(RFP) Page No.<br>6 | 8. The High Commission of India, Ottawa, the<br>Consulate General of India, Toronto and the<br>Consulate General of India, Vancouver handled<br>approximately 612531 no. of services/ transactions<br>during the three-year pre-Covid period from 2017 to<br>2019. Mission/Post(s) handled approximate 816<br>transactions/services per working day, assuming<br>250 working days in a year.  | Approximate numbers which are based on per<br>working day average i.e. 816 transactions/<br>services per working day have already been<br>mentioned in the RFP document.   |
|         |  | Please share the break-up of the application count<br>for each of the services for the period 2017-2019 for<br>various categories at each centre.   |  |
| 2.      | CHAPTER I:<br>REQUEST FOR<br>PROPOSAL<br>(RFP)<br>Page No. 6 | 9. The Service Provider would be expected to<br>establish 12 (Twelve) Indian Consular Application<br>Centres (ICACs) for Passport/Visa/OCI/PCC/ Surrender<br>Certificate (Renunciation of Indian Citizenship)/GEP<br>Verification/ Miscellaneous Attestation services in<br>following cities Ottawa, Montreal, Toronto, Brampton,<br>Mississauga, Winnipeg, Vancouver, Surrey, Calgary,<br>Edmonton, Halifax and Regina in well-connected<br>commercial complexes with ample parking facilities<br>for applicants and in prime locations. | Office space of 5000 sq. ft. is the minimum<br>desired requirement for all the twelve ICAC<br>locations mentioned in the RFP. It has been<br>made so in order to provide quick turnaround to<br>the applicant and ensure the adequate number<br>of counters with ample waiting area and<br>Premium Lounge facility. In harsh winter<br>months, applicants should be able to wait<br>indoors without being made to stand outdoors<br>exposed to the elements. |
|         |  | The proposed locations for the ICACs should have an area of minimum office space of 5000 sq. ft. (approx. 465 sq. mtrs). The space requirement for each VAC is mentioned as 5000 sq. ft. and as per the Technical evaluation, the proposed VAC with the area greater than 9000 sq. ft. will get full marks.   |  |
|         |  | Please clarify the size requirement for each VAC and also the technical evaluation parameter clarification.   |  |
| 3.      | CHAPTER III:<br>INSTRUCTIONS<br>TO BIDDERS<br>Page No. 10    | <ul> <li>n. The Mission shall arrange a Pre-bid Conference<br/>about the bidding process, about 15-20 days prior to<br/>the last date for submission of bids. This is to enable<br/>the Bidding Companies to prepare the proposals with<br/>full knowledge of the requirements of the Mission<br/>and for the Mission to clearly assess the capabilities<br/>of the Service Provider.</li> <li>Please share what would be mode of the Pre-Bid<br/>meeting, whether the pre-bid meeting would be</li> </ul>                                | The Pre-Bid Conference was held in hybrid<br>format on June 8, 2023.   |
|         |  | conducted online or in Embassy premises.  |  |
| 4.      | CHAPTER III:<br>INSTRUCTIONS<br>TO BIDDERS,                  | (xviii) The procedure for determination of Service Fee<br>is as follows:  | Yes, the service fee for all the services will be same.  |
|         | DETERMINATION<br>OF SERVICE FEE<br>Page No.11                | a. The Mission will not pay for the services rendered<br>by the Service Provider. The Service Provider will<br>charge a Service Fee equal to the contract price per<br>application, denominated in Canadian Dollars, from<br>the application The  | Attention is drawn to Chapter XV: Selection of<br>Bidders/Award of Contract and Annexure-C Part-<br>II A of the RFP which refer to single Basic<br>Service Fee.  |
|         | Fage No.11   | the applicant. The<br>Service fee per application should be quoted as per the   |  |
|         |  | Financial Bid format (Annex-C) and shall be inclusive of<br>all local taxes twenty (VAT/HST/GST/CST, etc.) as<br>applicable in different provinces of Canada. It is the   |  |
|         |  | responsibility of the Service Provider to pay applicable taxes to the concerned Governmental authorities.   |  |
|         |  | Please clarify whether the Services fees for all the<br>categories would be common or difference service<br>rates have to be offered for each service.  |  |

| 5.  | CHAPTER III:<br>INSTRUCTIONS<br>TO BIDDERS,   | What are the factors responsible for judging cost viability.  | The viability of the costing shall be assessed on<br>the basis of details provided by the bidder in the<br>financial and technical bids. The costs cannot<br>be zero for any item and need to be realistic.   |
|-----|---|---|---|
|     | DETERMINATION<br>OF SERVICE FEE<br>Page No. 11  |   |   |
| 6.  | CHAPTER VII:<br>SCOPE OF<br>WORK AND<br>DELIVERABLES<br>REQUIRED<br>Page No. 18             | Please share Jurisdiction of centre for each centre of the<br>12 proposed ICACs among the Embassy and the<br>Consulate.   | Consular jurisdiction of ICACs would be as<br>follows:<br>HCI Ottawa: Ottawa and Montreal<br>CGI Toronto: Toronto, Brampton, Mississauga,<br>Winnipeg and Halifax<br>CGI Vancouver: Vancouver, Surrey, Calgary,<br>Edmonton and Regina                |
| 7.  | Q. Facilities at<br>the ICAC<br>Page No. 31   | <ul> <li>iv. The ICAC shall have sufficient space, subject to the minimum prescribed, in terms of waiting area, minimum 8 (eight) counters, processing area, Biometric Services and Optional Services. Minimum 30% of space may kept for waiting applicants. Please share the break-up of the application count for each of the centres as the same would be required for the area requirement and also the number of counters.</li> <li>Would the requirement of 8 counters is applicable for each of the 12 ICACs?</li> </ul>   | Approximate numbers which are based on per<br>working day average i.e. 816 transactions/<br>services per working day have already been<br>mentioned in the RFP document.<br>Yes, requirement of 8 counters is applicable for<br>each of the 12 ICACs. |
| 8.  | CHAPTER VII:<br>SCOPE OF<br>WORK AND<br>DELIVERABLES<br>REQUIRED<br>Page No. 33             | U. Consular Camps: The OSP may be required by the<br>Mission/Post to organize Consular Camps at any<br>location within the consular jurisdiction of<br>Mission/Post(s) at no additional cost to the<br>Government of India/Mission/Post or applicants. OSP<br>will be required to provide services, including<br>scrutiny of applications for consular/Passport/ Visa/<br>OCI/ PCC/ Surrender Certificate (Renunciation of<br>Indian Citizenship)<br>/ GEP Verification/ Miscellaneous Attestation etc. and<br>acceptance of fees. Same Service Fee should be levied<br>on applicants. No additional service charge will be paid<br>to the OSP. These camps are to be organized in cities<br>other than the location of the Centres. OSP should<br>quote<br>financial bid keeping in mind this aspect and OSP will<br>not be allowed to charge any additional cost from anyone<br>[either from applicant or Mission/Post/Ministry].<br>Please clarify the details about the Consular Camps –<br>No. of days of Consular Camps in each year and<br>requirement of the services to be offered in Consular<br>Camps and the infrastructure required for conducting<br>the Consular Camps |   |
| 9.  | CHAPTER<br>XV:<br>SELECTION<br>OF BIDDERS/<br>AWARD<br>OF<br>CONTRAC<br>T<br>Page No.<br>61 | i. The award of the Contract to the winning<br>company will also be informed by email to all the<br>qualifying Companies in the Financial Bid stage.<br>What would be procedure for handholding or<br>transitioning in case of change in the existing vendor  | New OSP shall be required to manage and provide services as per provisions of RFP.  |
| 10. | Chapter<br>XVIII, Annex<br>C:<br>Financial Bid<br>Page No. 74                               | For Annex C, In Section B, Under<br>the headers "Total anticipated<br>cost (in CAD)"<br>There are four columns to be Completed, however the<br>headers for the four columns are missing.  | Under the header 'Total Anticipated Cost (in<br>CAD)' there are following four columns<br>-Monthly Exp<br>-Annual Exp<br>-One Time Exp<br>-Total Exp<br>The last column i.e. Remarks by<br>Mission/Ministry (official use only) – is meant            |

|     |  |  | for official use only and is not required to be filled by the bidding companies.  |
|-----|--|--|---|
| 11. | Annex C:<br>Financial Bid<br>Page No. 81                               | Section-Part III<br>Justification for Service Fee quoted<br>Total anticipated expenditure for all the Centres:<br>Profit margin (percentage) & Profit amount:<br>Sum of (a) + (b):<br>Local taxes payable:<br>Please clarify how to decide upon the Payable Taxes<br>rate as the Canadian States have different prevailing<br>tax rates.   | Payable Taxes rate may be ascertained by the<br>bidders locally and the amount of local taxes<br>factored in to the statement.  |
| 12. | Annex C:<br>Financial Bid<br>Section-Part<br>III<br>Page No. 81        | Justification of Service Fee:<br>(f) Anticipated revenue:<br>(No of anticipated CPV applications x proposed<br>Service Fee).<br>Please clarify that the anticipated revenue is<br>calculated on the same Proposed service fee as<br>calculated in the Lowest quotient as defined in Page<br>60, point (ii) (e) which states that the VAS has 10%<br>weightage and marking for calculation of service fee<br>as L1.   | Yes.  |
| 13. | Part III:<br>TECHNICAL<br>BID<br>EVALUATION<br>PROFORMA<br>Page No. 89 | <ul> <li>Point 1- Size of Centre (area and layout), Point 2-<br/>Number of submission counters, Point 3- Number of<br/>staff at each level and qualification</li> <li>Please specify - area requirement for each centre,<br/>mandatory number of counter and mandatory<br/>number of staff as stated and required as per the<br/>Technical Evaluation Parameters.</li> </ul>   | Office space of 5000 sq. ft. is the minimum<br>desired requirement for all the twelve ICAC<br>locations mentioned in the RFP. Requirement of<br>8 counters is applicable for each of the 12<br>ICACs.<br>Size of Centres has been fixed in order to<br>provide quick turnaround to the applicant and<br>ensure adequate number of counters with ample<br>waiting area and Premium Lounge facility. In<br>harsh winter months, applicants should be able<br>to wait indoors without being made to stand<br>outdoors exposed to the elements. |
| 14. | General Query  | As per the communications received from the High<br>Commission of India, London; Embassy of India,<br>Riyadh; and Embassy of India, Berlin; the tender<br>process and submission deadline has been<br>extended. Please share the information: Is there a<br>likelihood that the High Commission of India, Ottawa<br>(Canada) will also be extending the Tender process<br>and submission deadline; as we would be preparing<br>the BG and other financial documents that would<br>have specific validity and have to be changed in<br>case of any extension. | The bidders should proceed according to<br>timelines advertised in the RFP.<br>The decision to extend the tender process<br>and submission deadline is solely a<br>prerogative of the High Commission and<br>updates, if any, would be communicated on<br>the website of the Mission/posts accordingly.   |
| 15. | Pg 5<br>Chapter I  | <ul> <li>Mission/Post(s) handled approximate 816<br/>transactions/services per working day, assuming 250<br/>working days in a year for the last three years (2017 -<br/>2019) pre-Covid.</li> <li>Kindly share details of counts for 5 years (2017-2022)<br/>with below details:</li> <li>1) Service/Category wise application count. (Total and<br/>by location)</li> <li>2) Month wise application count (Total and by location)</li> <li>3) Bifurcation of Postal and In-person application counts<br/>(by service)</li> </ul>                           | Approximate numbers which are based on per<br>working day average i.e. 816 transactions/<br>services per working day have already been<br>mentioned in the RFP document.<br>Data for 2022 is shared at Appendix-A   |
| 16. | Pg 6<br>Chapter II<br>Pt. 8  | Bidding Schedule and Process<br>Please indicate the expected start date of the contract.   | The date of commencement of the contract depends upon completion of all tendering requirements and processes.   |
| 17. | Pg 6<br>Chapter II   | The Service Provider would be expected to establish 12<br>(Twelve) Indian Consular Application Centres (ICACs)   | Office space of 5000 sq. ft. is the minimum desired requirement for all the twelve ICAC   |

|     | Pt. 9   | following cities Ottawa, Montreal, Toronto, Brampton,<br>Mississauga, Winnipeg, Vancouver, Surrey, Calgary,<br>Edmonton, Halifax and Regina in well-connected<br>commercial complexes with ample parking facilities for<br>applicants and in prime locations.<br>The proposed locations for the ICACs should have an<br>area of minimum office space of 5000 sq. ft. (approx.<br>465 sq. mtrs).<br>Kindly clarify if the minimum office space of 5000 sq. ft.<br>is for major ICACs only (for example Ottawa, Toronto<br>and Vancouver).<br>Kindly provide the minimum VAC sizes for all locations<br>considering their application volume. | locations mentioned in the RFP. It has been<br>made so in order to provide quick turnaround to<br>the applicant and ensure the adequate number<br>of counters with ample waiting area and<br>Premium Lounge facility. In harsh winter<br>months, applicants should be able to wait<br>indoors without being made to stand outdoors<br>exposed to the elements.  |
|-----|---|---|---|
| 18. | Pg 31<br>Chapter VII<br>Pt. (T)                             | OSP will be required to provide 24x7 helpline,<br>maintenance of minimum manpower for backend   | Approximate numbers which are based on per<br>working day average i.e. 816 transactions/<br>services per working day have already been<br>mentioned in the RFP document. The bidding<br>companies may anticipate the number of<br>calls/emails to be serviced based upon these<br>numbers.  |
| 19. | Pg 32<br>Chapter VII<br>Pt. (U)                             | Consular Camps<br>Please confirm the cities in which the consular camps<br>will be required to be organized.<br>Also, kindly provide number of the consular camps<br>conducted during providus 5 years (2017, 2022)   | The number and location of Consular camps<br>would be decided by the Mission/Posts based<br>upon the requirements at that time. Numbers<br>cannot be anticipated in advance.<br>List of Consular camps held in recent years is at<br>Appendix-B.  |
| 20. | Pg 40<br>Chapter X,<br>Bank Guarantees<br>Pt (ii) and (iii) | conducted during previous 5 years (2017-2022)<br>Performance Bank Guarantee (PBG)<br>Bank Guarantee for premature termination<br>Please provide the exact amount of PBG to be given as<br>it is not listed in the tender document (after taking into<br>consideration the calculation mechanism provided<br>under Chapter X, Pt. (1) (ii) @ Pg 40).<br>Please also provide the exact amount of BG for<br>premature termination (after taking into consideration<br>the calculation mechanism provided under Chapter X<br>Pt. (1) (iii) @Pg 40).   | <ul> <li>ii) The OSP shall provide a Performance Bank<br/>Guarantee(PBG) in CAD 352,500 (fixed @ 3% of<br/>the contract value; contract value is the average<br/>annual Service Fee of the OSP for last three-<br/>years of pre-Covid period (Jan-Dec 2017, Jan-Dec<br/>2018 and Jan-Dec 2019) multiplied by total<br/>contract period in years (i.e Service Fee of the<br/>OSP x number of services/total transaction in<br/>three-year pre-Covid period x contract period in<br/>years divided by 3. [To be calculated as per L1].<br/>PBG should be valid for a period of six months<br/>beyond the expiry of the contract period, for<br/>penalties due as explained under the section on<br/>'Penalties' of the RFP and in accordance with the<br/>Contract. This guaranteed amount shall be given<br/>in four pieces with 50%, 20%, 20% and 10% of<br/>the total value. The Mission can invoke any or all<br/>of these Bank Guarantees depending on the<br/>extent and the severity of the violation of the<br/>terms of the Agreement. [For the extended<br/>period of the Contract, the BGs should be<br/>renewed with further extension of additional six<br/>months to determine and settle any dues arising<br/>out of non-completion of work and non-payment<br/>of penalties, etc.</li> <li>iii) The OSP shall provide a Bank Guarantee in<br/>CAD 1,004,000 for premature termination of<br/>Contract, for a sum equivalent to 'Service Fee<br/>(as per L1) x 180 days x Number of Applications<br/>per Day' - based on the average of the three-<br/>year pre-Covid period (Jan-Dec 2017, Jan-Dec<br/>2018, Jan-Dec 2019).</li> <li>The changes would also be reflected in the<br/>Corrigendum.</li> </ul> |
| 21. | Pg 73   | For Annex C, In Section B, Under the headers "Total   | Under the header 'Total Anticipated Cost (in  |

|     | Annex C,<br>Section - B  | anticipated cost (in CAD)"<br>There are four columns to be completed however the<br>headers for three of the columns are missing. Kindly<br>provide the column headers. | CAD)' there are following four columns<br>-Monthly Exp<br>-Annual Exp<br>-One Time Exp<br>-Total Exp<br>The last column i.e. Remarks by Mission/Ministry<br>(official use only) – is meant for official use only<br>and is not required to be filled by the bidding<br>companies.   |
|-----|--|---|---|
| 22. | Page no. 05<br>Point no. 08<br>Mission/Post(s)<br>handled<br>approximately<br>816 transactions /<br>services per<br>working day.   | Please provide monthly city-wise and service-wise<br>application count break up for 03 years.   | Approximate numbers have already been<br>mentioned in the RFP document, which are<br>based on per working day average i.e. 816<br>transactions/ services per working day. Three<br>new centres have been provisioned in this RFP in<br>addition to the present arrangement. The<br>Bidding companies may anticipate the numbers<br>accordingly. |
| 23. | Page No. 30<br>Point No. Q(iv)<br>The ICAC shall<br>have sufficient<br>space, subject to<br>the minimum<br>prescribed, in<br>terms of waiting<br>area, minimum 8<br>(eight) counters,<br>processing area,<br>Biometric<br>Services and<br>Optional Services.<br>Minimum 30% of<br>space may kept<br>for waiting<br>applicants. | Kindly provide minimum prescription for the centers<br>with lower application count.  | Minimum office space of 5000 sq. ft. (app. 465<br>sq. mts) has already been prescribed for each<br>ICAC location in the RFP.  |
| 24. | Annexure C<br>Section C<br>Section - III (f)<br>page No 80<br>No. of anticipated<br>CPV applications   |   | The data provided for previous years is to give a<br>rough idea to the bidders. Calculation of<br>financial bid is to be done by the bidder itself<br>taking all variables into consideration.<br>Data for 2022 is shared at Appendix-A   |
| 25. | Chapter III<br>Point No. xi, Page<br>No. 07<br>Security Deposit<br>(EMD) and other<br>Bank Guarantees<br>(BGs) can be<br>furnished through<br>SWIFT (including   | Can EMD amount be transferred to the Bank account of<br>Embassy   | Details will be provided on email to the Bidding<br>Company.<br>EMD and other Bank Guarantees (BGs) can be<br>furnished through SWIFT (including e-Bank<br>guarantee) as indicated in RFP.  |

|     | e-Bank<br>guarantee)   |   |  |
|-----|--|---|--|
| 26. | Chapter XIV, Page<br>No. 56<br>Point No. 1(ii)<br>Envelop 2: A<br>separate closed<br>envelope<br>containing the<br>Technical Bid<br>comprising of Bid<br>Cover Letter and<br>Declaration<br>(Annex-H),<br>Mandatory<br>Eligibility Criteria<br>(Annex-D),<br>Technical Bid<br>(Annex-E) and a<br>Declaration by<br>the Bidder<br>(Annex-F). All<br>these Annexures<br>should be duly<br>filled in. Four<br>copies of the<br>technical bid<br>along with soft<br>copy (Microsoft<br>Word format) in a<br>CD, to be<br>enclosed. |   | Yes all four copies are required to be in original.  |
| 27. | Page No. 20<br>Point No. vi<br>Postal<br>applications: The<br>applications<br>received by Post /<br>Courier should be<br>registered /<br>brought into the<br>main system on<br>the same day of<br>receipt at SP's<br>office.   |   | Data for 2022 is shared at Appendix-A  |
| 28. | Annexure C<br>Point No 23 page<br>No 75.<br>Number of staff in<br>different areas of<br>operation  | Is there any minimum requirements for number of staff                           | There is no minimum requirements for no. of<br>staff;<br>however, it has already been specified in<br>Chapter V regarding Mandatory Eligibility criteria<br>for Bidding Companies.   |
| 29. | Chapter VII<br>Page No. 21, Point<br>No. xii (i)<br>The Service<br>Provider should<br>provide an<br>efficient and<br>courteous<br>telephonic<br>enquiry system<br>through Toll-free<br>numbers / Voice<br>Over Internet  | Please provide number of calls / emails received for<br>planning of call center | Approximate numbers which are based on per<br>working day average i.e. 816 transactions/<br>services per working day have already been<br>mentioned in the RFP document. The bidding<br>companies may anticipate the number of<br>calls/emails to be serviced based upon these<br>numbers. |

|     | Protocol   |  |   |
|-----|--|--|---|
|     |  |  |   |
| 30. |  | The Maximum Prices Fixed by the Mission are given. Will<br>it be the same if the same service is being used for first<br>person / additional member etc. Do we have to offer<br>different prices & further how the same will be<br>considered in "Sum of the optional services". | The maximum prices fixed by the Mission as<br>given in Part II (B) of Annexure C denote the<br>maximum limit of prices regardless of the type<br>of services. Additional applicants, as specified in<br>pt. 17 for the same booking can be charged upto<br>CAD 150 applicant. As specified in pt. 18,<br>beyond a radius of 20 miles, maximum price is<br>CAD 1500 regardless of number of applicants.  |
| 31. | Annexure C<br>Section B  | There are 4 columns in " Total anticipated cost (in CAD)"<br>– Would request you to give headers of the same   | Under the header 'Total Anticipated Cost (in<br>CAD)' there are following four columns<br>-Monthly Exp<br>-Annual Exp<br>-One Time Exp<br>-Total Exp<br>The last column i.e. Remarks by Mission/Ministry<br>(official use only) – is meant for official use only<br>and is not required to be filled by the bidding<br>companies.   |
| 32. | General Query  | Can the BID docs be signed by DSC or physical signatures are reqd.   | Original signatures are required on bid documents.  |
| 33. | General Query  | Will there be a single Service fees for Consular /<br>Passport / Visa / OCI / GEP Verification Services.   | One common service fee for each of the items.   |
| 34. | Chapter I<br>Point No. 9, Page<br>5  | The proposed locations for the ICACs should have an<br>area of minimum office space of 5000 sq. ft. Kindly<br>advise an area of minimum office space for the<br>locations with lower counts.   | Office space of 5000 sq. ft. is the minimum<br>desired requirement for all the twelve ICAC<br>locations mentioned in the RFP. It has been<br>made so in order to provide quick turnaround to<br>the applicant and ensure the adequate number<br>of counters with ample waiting area and<br>Premium Lounge facility. In harsh winter<br>months, applicants should be able to wait<br>indoors without being made to stand outdoors<br>exposed to the elements |
| 35. | Chapter V<br>Point No 1(ix)<br>page No 14<br>The Bidding<br>Company must<br>provide certificate<br>that its<br>operations are<br>compliant with<br>local laws and<br>relevant tax<br>regime. | Kindly clarify from whom the said certificate is to be provided?   | Bidding company should provide certificate as<br>per local laws in support of the same.   |
| 36. | Chapter VII<br>Point No 1(U),<br>page No 32<br>Consular Camps  | How many consular camps will be conducted during a calendar year.  | The number of Consular camps would be decided by the Mission/Posts based upon the requirements of that time. Numbers cannot be anticipated in advance.  |

| 37. | Chapter VII<br>Point No 3 (viii)<br>(c)<br>Key features of<br>Premium Lounge | Since Courier Service is not a part of Key features of the<br>Premium Lounge Services. Can the same be charged<br>extra?   | Premium Lounge Service is for applicants who<br>seek service at the ICAC personally. As such,<br>courier service is not required for premium<br>lounge.  |
|-----|--|--|--|
| 38. |  | Since the BG are issued and can be furnished through<br>SWIFT (including e-Bank guarantee) hence Stamp paper<br>requirement does not exist. Pls clarify on the same.   | BG through SWIFT or e-Bank Guarantee are acceptable as per Gol's guidelines in force.  |
| 39. | Annexure C<br>Section B – 37   | Provision of Interest Expenditure what is this cost?   | It represents interest payable on any borrowing/loans.   |
| 40. | Annexure C<br>Section Part II B<br>page 59                                   | What is the GEP application count per ICAC   | It may be noted that Chapter I Pt. 8 (Page 5)<br>specifies the approx. number of 816<br>transactions/day as the average traffic handled<br>by the Mission and two Posts from 2017- 2019 (3<br>year period). The break-up of type of service<br>cannot be specified.  |
| 41. | Chapter XIV<br>Point No 2 page<br>No 56                                      | The proposal must be received by 1600 hours (local<br>time) on 26 June 2023. Whereas as per Chapter III (xii)<br>page No 8 it mentions that the did documents should<br>reach HCl Ottawa latest by 1100 hrs on 26 June 2023.<br>Kindly clarify the same? | The offers/bids may be sent in separate sealed<br>covers superscribed in bold letters: 'Outsourcing<br>of Consular/Passport/Visa/OCI/PCC/Surrender<br>Certificate (Renunciation of Indian<br>Citizenship)/Global Entry Program (GEP)<br>Verification/Miscellaneous Attestation Services<br>2022 for High Commission of India, Ottawa'<br>(separate envelopes for 'Technical Bid',<br>'Financial Bid', 'EMD' amount and the CD/DVD<br>must be placed in a secure larger envelope/box)<br>addressed to the Head of Chancery, High<br>Commission of India, Ottawa, 10 Springfield<br>Road, Ottawa, ON K1M 1C9, so as to reach the<br>High Commission of India, Ottawa (Canada)<br>latest by 2030 hrs. (IST) [1100 hrs. (LT)] on 26<br>June 2023.<br>All the Technical Bids shall be opened<br>simultaneously at 2030 hrs. (IST) [1100 hrs. (LT)]<br>on 30 June 2023. The decision of the High |
|     |  |  | Commission of India, Ottawa on the pre-<br>qualification of the bidders shall be final.<br>The amendment would also be reflected in the<br>Corrigendum.  |
| 42. | Chapter XV<br>Point No 2(e)<br>page No 58                                    | How many number of representatives from a bidding company will be allowed?   | Two to three participants per company shall be permitted for the presentation.   |

|     | Bidders are<br>required to make<br>Presentation                                 |   |  |
|-----|---|---|--|
| 43. | Schedule &  | Issue of Corrigendum is 22 June whereas Last date of<br>Submission of Bid is 26 June. The time lines are too<br>short for completing the Bid Doc & Courier to deliver<br>the BID Doc.   | Any change in the timelines associated with the RFP procedure would be conveyed accordingly.   |
| 44. | Page no. 13   | Mandatory Eligibility Criteria  | Bidding company can submit the balance sheet<br>as per the financial year. Balance Sheet for the<br>following FY may be submitted:   |
|     | V:  | The annual turnover of the Bidding Company should be<br>at least US\$ 500,000 annually during the pre-Covid<br>three years period (Jan-Dec 2017, Jan- Dec 2018 and<br>Jan-Dec 2019). The Bidding Company shall provide<br>audited information certified by an external auditing<br>agency to substantiate its claim of a turnover based on<br>three years pre- Covid period (Jan-Dec 2017, Jan-Dec<br>2018 and Jan-Dec 2019). In the case of joint ventures,<br>information must be provided for both the partners of<br>the joint venture and a copy of the their agreement. | FY 2016-2017<br>FY 2017-2018<br>FY 2018-2019<br>FY 2019-2020<br>In addition, Bidder may submit the certificate<br>from CA certifying the same.   |
|     |   | Calendar year<br>In India, generally we prepare balance sheets on<br>financial year basis starting from 1st April and ending<br>upto 31st March to show the financial data of the each<br>of the year. Either we can provide certificate from CA,<br>certifying the same for the calendar years or audited<br>data for the financial years. Please clarify, if this will be<br>considered.  |  |
| 45. | Page no. 13<br>Point No. Chapter<br>V: Mandatoy<br>Eligibility Criteria         | Conversion rate from USD to INR<br>Please confirm to which year, conversion rate of USD To<br>INR will be applicable for getting the equivalent value of<br>Turnover and Net Worth, for the respective financial /<br>calendar years, e.g. 2017,<br>2018, 2019, 2020  | Current rate of conversion.  |
| 46. | Page No. 88<br>Point No. Part III:<br>Technical Bid<br>Evaluation<br>Proforma   | Minimum area of each ICAC<br>As per RFP, minimum area of each ICAC as prescribed<br>between range of 5000 sq ft to 9001 sq ft and above,<br>should be different from location to location, on the<br>basis of application volume, please clarify.   | Office space of 5000 sq. ft. is the minimum<br>desired requirement for all the twelve ICAC<br>locations mentioned in the RFP. It has been<br>made so in order to provide quick turnaround to<br>the applicant and ensure the adequate number<br>of counters with ample waiting area and<br>Premium Lounge facility. In harsh winter<br>months, applicants should be able to wait<br>indoors without being made to stand outdoors<br>exposed to the elements  |
| 47. | Page No. 73-80<br>Annex C: Financial<br>Bid                                     | Single Service Fee<br>Whether single service fee is to be quoted for all<br>services  | Single service fee for all services.   |
| 48. | Page No. 84<br>Part II: Scope of<br>the<br>work and<br>deliverables<br>required | Details of Size of the centre, Number of counter and<br>Number of staff<br>Request to provide<br>information for the following<br>requirement at each ICAC:-<br>1.Size of the centre<br>2. No. of counter<br>3. No. of staff  | Office space of 5000 sq. ft. is the minimum<br>desired requirement for all the twelve ICAC<br>locations mentioned in the RFP. It has been<br>made so in order to provide quick turnaround to<br>the applicant and ensure the adequate number<br>of counters with ample waiting area and<br>Premium Lounge facility. In harsh winter<br>months, applicants should be able to wait<br>indoors without being made to stand outdoors<br>exposed to the elements. |

|     |               |   | There is no minimum requirements for no. of<br>staff;<br>however, it has already been specified in<br>Chapter V regarding Mandatory Eligibility criteria<br>for Bidding Companies.  |
|-----|---------------|---|---|
| 49. | General Query | Number of applications received at all 12 centers with<br>bifurcation details for each category. Bifurcation of<br>number of applications for different category of services<br>may kindly be provided  | Approximate numbers which are based on per<br>working day average i.e. 816 transactions/<br>services per working day have already been<br>mentioned in the RFP document. The bidding<br>companies may anticipate the numbers based<br>upon these figures. |
| 50. | General Query | Details of year to be used.<br>Details of which year is to be used for getting the<br>anticipated number of application for calculation of<br>financial bid, which is not clear. Requested to provide<br>the details  | The data provided for previous years is to give a rough idea to the bidders. Calculation of financial bid is to be done by the bidder itself taking all variables into consideration.   |
|     |               |   | Data for 2022 is shared at Annexure-A   |
| 51. | General Query | Category wise break up of various services at each<br>ICAC. Transaction volume of each service (location wise)<br>has not been mentioned in the RFP, which should be<br>needed for the last 4-5 years, basis on<br>which it will be easy to calculate average volume of<br>applications during the previsions RFP period, please<br>arrange to provide. | Approximate numbers which are based on per<br>working day average i.e. 816 transactions/<br>services per working day have already been<br>mentioned in the RFP document. The bidding<br>companies may anticipate the numbers based<br>upon these figures. |
|     |               |   | Data for 2022 is shared at Annexure-A   |
| 52. | General Query | Responsibility of Handling of applications. Procedure of<br>handling of leftover applications by the current service<br>provider to the new appointed service provider has not<br>been mentioned in the RFP, which is a crucial part for<br>taking of the charge, please clarify.   | given a notice in advance to wind up operations<br>in which service provider is asked to process all  |
|     |               |   |   |
|     |               |   |   |
| 53. | General Query | Whether services of sub-contractor can be availed for certain category of ancillary services? Please clarify and share the details.   | Sub-contracting of any CPV services to any person/company or entity on commission or royalty or on any other basis is not permitted.  |

|     |               |   | Employing security services, courier services,<br>etc. is permitted. However, OSP is directly<br>responsible for all these services.   |
|-----|---------------|---|--|
| 54. | General Query | Kindly provide center wise jurisdiction of High commission and Consulate general for all 12 Centre's. | Consular jurisdiction of ICACs would be as<br>follows:<br>HCI Ottawa: Ottawa and Montreal<br>CGI Toronto: Toronto, Brampton, Mississauga,<br>Winnipeg and Halifax<br>CGI Vancouver: Vancouver, Surrey, Calgary,<br>Edmonton and Regina |

## Appendix-A

# Month-wise & Service-wise break up of applications (including postal) in 2022

| JANUARY                          |          |      |      | FEBRUARY        |          |      |      | MARCH           |          |      |      |
|----------------------------------|----------|------|------|-----------------|----------|------|------|-----------------|----------|------|------|
|                                  | Passport | Visa | OCI  |                 | Passport | Visa | OCI  |                 | Passport | Visa | OCI  |
| Brampton                         | 2182     | 1612 | 545  | Brampton        | 2511     | 2382 | 649  | Brampton        | 3783     | 2590 | 1050 |
| Toronto                          | 734      | 401  | 119  | Toronto         | 713      | 600  | 144  | Toronto         | 686      | 504  | 187  |
| Winnipeg                         | 424      | 155  | 57   | Winnipeg        | 417      | 216  | 81   | Winnipeg        | 452      | 142  | 89   |
| Montreal                         | 82       | 26   | 48   | Montreal        | 109      | 35   | 43   | Montreal        | 113      | 31   | 21   |
| Ottawa                           | 52       | 44   | 46   | Ottawa          | 70       | 57   | 35   | Ottawa          | 74       | 76   | 34   |
| Surrey                           | 1333     | 1118 | 411  | Surrey          | 1427     | 1407 | 336  | Surrey          | 1632     | 790  | 512  |
| Edmonton                         | 400      | 280  | 165  | Edmonton        | 470      | 313  | 171  | Edmonton        | 554      | 335  | 236  |
| Calgary                          | 739      | 467  | 301  | Calgary         | 668      | 543  | 358  | Calgary         | 659      | 402  | 264  |
| Vancouver                        | 246      | 198  | 65   | Vancouver       | 301      | 263  | 64   | Vancouver       | 337      | 136  | 110  |
| Postal Brampton                  | 6559     | 1649 | 1154 | Postal Brampton | 6057     | 2081 | 1074 | Postal Brampton | 6521     | 2328 | 1410 |
| Postal Ottawa                    | 601      | 126  | 70   | Postal Ottawa   | 531      | 270  | 63   | Postal Ottawa   | 820      | 363  | 117  |
| Postal Surrey                    | 1861     | 758  | 481  | Postal Surrey   | 1590     | 945  | 481  | Postal Surrey   | 2220     | 1173 | 762  |
|                                  | APRIL    |      |      |                 | M        | AY   |      |                 | JUN      | E    |      |
|                                  | Passport | Visa | OCI  |                 | Passport | Visa | OCI  |                 | Passport | Visa | OCI  |
| Brampton                         | 3712     | 1963 | 1198 | Brampton        | 3339     | 1779 | 1266 | Brampton        | 4396     | 2170 | 1499 |
| Toronto                          | 760      | 634  | 262  | Toronto         | 769      | 718  | 290  | Toronto         | 768      | 666  | 330  |
| Winnipeg                         | 461      | 57   | 114  | Winnipeg        | 514      | 73   | 102  | Winnipeg        | 465      | 83   | 119  |
| Montreal                         | 112      | 57   | 44   | Montreal        | 182      | 106  | 55   | Montreal        | 216      | 95   | 72   |
| Ottawa                           | 150      | 85   | 76   | Ottawa          | 205      | 138  | 79   | Ottawa          | 271      | 174  | 95   |
| Surrey                           | 1671     | 417  | 438  | Surrey          | 1691     | 332  | 622  | Surrey          | 1972     | 434  | 641  |
| Edmonton                         | 478      | 164  | 185  | Edmonton        | 486      | 169  | 210  | Edmonton        | 620      | 206  | 229  |
| Calgary                          | 835      | 213  | 267  | Calgary         | 778      | 248  | 375  | Calgary         | 909      | 296  | 398  |
| Vancouver                        | 321      | 76   | 60   | Vancouver       | 333      | 78   | 86   | Vancouver       | 401      | 137  | 96   |
| Postal Brampton                  | 6482     | 1401 | 1490 | Postal Brampton | 4955     | 1144 | 1158 | Postal Brampton | 5736     | 1284 | 1416 |
| Postal Ottawa                    | 636      | 241  | 123  | Postal Ottawa   | 867      | 300  | 171  | Postal Ottawa   | 853      | 229  | 159  |
| Postal Surrey                    | 2285     | 470  | 649  | Postal Surrey   | 1830     | 526  | 564  | Postal Surrey   | 1612     | 493  | 489  |
|                                  | JULY     |      |      |                 | AUG      | UST  |      | SEPTEMBER       |          |      |      |
|                                  | Passport | Visa | OCI  |                 | Passport | Visa | OCI  |                 | Passport | Visa | OCI  |
| Brampton                         | 3905     | 2379 | 1466 | Brampton        | 4607     | 3234 | 2032 | Brampton        | 4419     | 4313 | 1840 |
| Toronto                          | 698      | 538  | 314  | Toronto         | 978      | 620  | 348  | Toronto         | 867      | 988  | 316  |
| Winnipeg                         | 405      | 143  | 96   | Winnipeg        | 344      | 321  | 93   | Winnipeg        | 328      | 338  | 129  |
| Montreal                         | 271      | 157  | 110  | Montreal        | 308      | 199  | 121  | Montreal        | 273      | 303  | 100  |
| Ottawa                           | 369      | 168  | 101  | Ottawa          | 413      | 269  | 138  | Ottawa          | 425      | 416  | 132  |
| Surrey                           | 1699     | 562  | 572  | Surrey          | 1920     | 966  | 739  | Surrey          | 2033     | 1305 | 491  |
| Edmonton                         | 621      | 225  | 202  | Edmonton        | 657      | 418  | 259  | Edmonton        | 678      | 652  | 246  |
| Calgary                          | 937      | 348  | 377  | Calgary         | 1032     | 586  | 547  | Calgary         | 921      | 892  | 495  |
| Vancouver                        | 370      | 153  | 72   | Vancouver       | 470      | 240  | 122  | Vancouver       | 445      | 321  | 101  |
|                                  | 6008     | 1257 | 1325 | Postal Brampton | 5839     | 1831 | 1724 | Postal Brampton | 6065     | 2920 | 1388 |
| Postal Brampton                  | 0000     |      |      |                 |          |      |      |                 |          |      |      |
| Postal Brampton<br>Postal Ottawa | 465      | 165  | 62   | Postal Ottawa   | 460      | 202  | 86   | Postal Ottawa   | 527      | 318  | 78   |

| OCTOBER         |          |      |      | NOVEMBER        |          |      | DECEMBER |                 |          |      |      |
|-----------------|----------|------|------|-----------------|----------|------|----------|-----------------|----------|------|------|
|                 | Passport | Visa | OCI  |                 | Passport | Visa | OCI      |                 | Passport | Visa | OCI  |
| Brampton        | 3672     | 4587 | 1765 | Brampton        | 3667     | 4395 | 1696     | Brampton        | 3503     | 3077 | 1419 |
| Toronto         | 689      | 1271 | 312  | Toronto         | 1110     | 1326 | 340      | Toronto         | 1456     | 907  | 515  |
| Winnipeg        | 293      | 418  | 81   | Winnipeg        | 301      | 401  | 130      | Winnipeg        | 377      | 271  | 149  |
| Montreal        | 223      | 268  | 108  | Montreal        | 283      | 320  | 128      | Montreal        | 273      | 282  | 162  |
| Ottawa          | 376      | 376  | 174  | Ottawa          | 420      | 457  | 162      | Ottawa          | 351      | 289  | 147  |
| Surrey          | 1693     | 1281 | 549  | Surrey          | 1691     | 1709 | 610      | Surrey          | 1556     | 1406 | 608  |
| Edmonton        | 678      | 800  | 199  | Edmonton        | 810      | 1035 | 258      | Edmonton        | 735      | 750  | 222  |
| Calgary         | 940      | 1073 | 416  | Calgary         | 900      | 1306 | 437      | Calgary         | 891      | 865  | 391  |
| Vancouver       | 383      | 280  | 135  | Vancouver       | 445      | 323  | 113      | Vancouver       | 349      | 293  | 152  |
| Postal Brampton | 5209     | 4112 | 1607 | Postal Brampton | 5841     | 5923 | 1870     | Postal Brampton | 5872     | 6375 | 2192 |
| Postal Ottawa   | 352      | 391  | 86   | Postal Ottawa   | 318      | 436  | 46       | Postal Ottawa   | 450      | 508  | 104  |
| Postal Surrey   | 1496     | 2471 | 896  | Postal Surrey   | 2910     | 4602 | 2153     | Postal Surrey   | 2221     | 3314 | 1441 |

## Total applications Year 2022 (Service Wise)

| Passport | Visa   | OCI   | Total  |  |
|----------|--------|-------|--------|--|
| 208463   | 131566 | 67178 | 407207 |  |

### Appendix -B

## List of Consular Camps (2017-2022)

| Year | CGI Vancouver | CGI Toronto | HCI Ottawa |
|------|---------------|-------------|------------|
| 2017 | 11            | 6           | NIL        |
| 2018 | 13            | 6           | NIL        |
| 2019 | 13            | 9           | 2          |
| 2020 | 14            | 3           | 2          |
| 2021 | 16            | 16          | 1          |
| 2022 | 14            | 17          | 2          |